

PATRICK W. CONNER
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KEY ACCOMPLISHMENTS

- Counseled clients regarding compliance issues and governmental regulatory programs involving the OIG, FDA, State Insurance Commission, EEOC and State Employment Administration.
- Comprehensive experience formulating business policies concerning corporate-wide compliance programs, internal investigations, and development and implementation of corporate integrity agreements.
- Represented corporate and individual clients in commercial related transactions including real estate, contract negotiation and litigation, corporate transactional matters, employment discrimination, products liability, and insurance matters.
- Demonstrated marketing experience including composition of marketing and promotional materials for new client contacts, development of detailed marketing plans, counseling clients on various legal issues, and drafting detailed business agreements for customer pricing and contractual issues.

DEMONSTRATED LEGAL AND BUSINESS SKILLS

- Counseling clients on business practices: Formulated materials and company policies for client compliance issues concerning federal and state insurance, employment and FDA statutory and regulatory guidelines. Provided compliance advice as it relates to corporate wide compliance programs and internal investigations.
- Communicating effectively and persuasively: Crafted legal templates utilized by industry clients for regulatory compliance purposes. Drafted memorandum, briefs, pleadings and correspondence. Argued complex legal issues at trial and appellate court levels.
- Multitasking and organization: Handled a high volume of complex litigation matters while supervising staff and ensuring client satisfaction with legal and business related issues to insure corporate wide regulatory compliance.
- Negotiating agreements and settlements: Negotiated and researched agreements for corporate clients such as corporate integrity agreements (CIA), internal compliance procedures and real estate agreements.
- Developing project strategies and business policies: Worked with upper management analyzing data, identifying available legal and practical alternatives and making business decisions ensuring timely and valid compliance with rules, regulations and industry guidelines.
- Supervising and training staff and young lawyers: Oversaw law clerk hiring and training. Trained young lawyers on trial techniques as a member of the Camden and Burlington Inn of Court. Assisted young lawyers on procedural, substantive and practical legal applications for complex legal matters.

EXPERIENCE

Segal & Burns, P.A., Medford, New Jersey (2006 to Present), **Senior Associate**

Nelson, Levine, de Luca & Horst, LLC, Blue Bell, Pennsylvania **via group merger from Weber, Gallagher, Simpson, Stapleton, Fires & Newby**, Philadelphia, Pennsylvania
Associate, Commercial Litigation/Insurance Law and Large Property Subrogation Departments
(2002 to 2006)

Green, Lundgren & Ryan, Haddonfield, New Jersey
Associate, Commercial and Insurance Litigation Departments (1997 to 2002)

Green, Lundgren & Ryan, Haddonfield, New Jersey
Senior Law Clerk (1996 to 1997)

Maressa, Goldstein, Birsner, Patterson, Drinkwater & Oddo, Berlin, New Jersey
Senior Law Clerk (1995 to 1996)

Rutgers University Small Business Counseling Clinic, Camden, New Jersey (Fall 1996)

- Counseled, interviewed, and worked with clients regarding various small business legal issues from implementation to dissolution of businesses. Drafted, prepared and filed various business related documents.

Unisys Corporation, Blue Bell, Pennsylvania
Senior Marketing Specialist (1992 to 1995)

- Generated detailed business reports for valued customer's pricing and contractual matters.
- Analyzed, researched and made business decisions based on contractual data, processed data and empirical knowledge. Received four (4) Achievement awards for ensuring timely and valid contractual, administrative, and service billings.

EDUCATION

Rutgers School of Law at Camden, New Jersey

Juris Doctorate, May 1997

Attended part-time evening program while working full-time

Activities: Dean's List

Moot Court Participant

Big Brother Representative

Drexel University, Philadelphia, Pennsylvania

Bachelor of Science of Business Administration, **Cum Laude**, June 1992

Major: Marketing Grade Point Average: 3.68

Activities: Vice-President Drexel Marketing Society

Golden Slipper Merit Scholarship Recipient

Sun Dragon Solar Car Marketing Director

BAR ADMISSIONS

Admitted to practice law in State and Federal Courts in New Jersey and Pennsylvania

ACTIVITIES AND INTERESTS

American Inn of Court, Camden and Burlington Counties, New Jersey

American Bar Association, New Jersey State Bar Association

Camden and Gloucester County Bar Associations (Civil Practice Committee)

Member of the Mid-Atlantic Center for the Arts and Winterthur Guild